

Message Text

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PAGE 01 STATE 309448
ORIGIN NEA-10

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----- 102307 /15

R 222257Z DEC 76
FM SECSTATE WASHDC
TO AMCONSUL CASABLANCA
AMEMBASSY RABAT

LIMITED OFFICIAL USE STATE 309448

E.O. 11652:N/A

TAGS: BTRA, MO, US

SUBJECT:VISIT OF WELLS-FARGO OFFICIALS

1. OFFICIALS OF WELLS-FARGO BANK TO VISIT CASABLANCA AND RABAT, ARRIVING CASA FROM PARIS JANUARY 10, TO PREPARE LOAN SYNDICATION REPORT ON MOROCCO. THEY INTEND TO GATHER INFORMATION FOR REPORT AS PART OF PROGRAM TO INDUCE SMALLER REGIONAL U.S. BANKS WITHOUT BROAD INTERNATIONAL EXPERIENCE TO TAKE PART IN OVERSEAS VENTURES AND WILL REQUEST BRIEFINGS FROM EMBASSY AND CONGEN PERSONNEL. DELEGATION WILL INCLUDE: CARLOS RODRIQUEZ-PASTOR, SENIOR VICE PRESIDENT FOR MARKET-ING, INTERNATIONAL DIVISION AND FORMER DIRECTOR OF PERUVIAN CENTRAL BANK; NIKITA LOBANOV, VICE PRESIDENT FOR MIDDLE EAST/AFRICA; JOHN PORTER, MOROCCO DESK OFFICER; AND CYNTHIA WHARTON, INTERNATIONAL BANKING OFFICER.

2. RODRIGUEZ-PASTOR, LOBANOV AND POSSIBLY PORTER LEAVING
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MOROCCO ON JANUARY 12 BUT WHARTON LIKELY TO STAY FOR TWO WEEKS.

3. FYI: WHARTON WILL DRAFT TEXT OF ACTUAL SYNDICATION REPORT. SHE HAS EXPERIENCE IN LATIN AMERICA BUT HAS NEVER

BEEN TO MIDDLE EAST AND KNOWS NOTHING ABOUT MOROCCO OTHER
THAN INFORMATION GATHERED DURING TOUR D'HORIZON WITH DESK
OFFICER. SUGGEST EMBASSY TAKE OPPORTUNITY TO PROVIDE HER
FULL INFORMATION ON MOROCCAN ECONOMIC SITUATION AND
POTENTIAL.
ROBINSON

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